

## PRESS INFORMATION

## Honda Cars India Ltd. marks 163% sales growth in December 2014 Registers highest ever domestic sales of 179,816 units in CY 2014

January 2, 2015: Honda Cars India Ltd. (HCIL), India's leading manufacturer of premium cars, has clocked 14,428 units of domestic sales in the month of December 2014 as against 5,493 units sold during December 2013, registering a sales growth of 163%.

HCIL registered its highest ever domestic sales in a calendar year with 179,816 units in Jan – December 2014 with an overall growth of 67% as against 107,661 units during the period Jan - December 2013.

The company sold **131,133 units in the current fiscal year during April – December 2014** with a **cumulative growth of 53%** as against **85,656 units** in the corresponding period **April – December 2013**.

Commenting on the company's performance, Mr. Jnaneswar Sen, Sr. Vice President – Marketing & Sales, Honda Cars India Ltd. said, "Year 2014 has been a very successful year for HCIL business with record sales of crossing 1.79 lakh units in the domestic market in a calendar year. 2 successful launches of Honda City and Honda Mobilio coupled with strong demand for all models throughout the year have contributed to 67% growth in HCIL sales in 2014. Honda's fast expanding dealer network in Tier III markets has further contributed to this sales growth."

Model wise sales break-up for December 2014:	
Brio	1120
Amaze	5176
Mobilio	2098
City	6012
CR-V	22
Domestic Total	14428
Exports	620
Grand Total	15048



## **About Honda Cars India Ltd**

Honda Cars India Ltd., (HCIL) leading manufacturer of passenger cars in India was established in December 1995 with a commitment to provide Honda's latest passenger car models and technologies, to the Indian customers.

HCIL has two state-of-the-art manufacturing facilities at Greater Noida, U.P and Tapukara, Distt. Alwar, Rajasthan.

The company's product range includes Honda Brio, Honda Amaze, Honda Mobilio, Honda City and Honda CR-V. Honda's models are strongly associated with advanced design and technology, apart from its established qualities of durability, reliability and fuel-efficiency.

The company has a strong sales and distribution network of 208 facilities in 134 cities and is further strengthening its after sales network in Tier II and III cities.

## For further information please contact: